

BNI BUSINESS EXCHANGE

Chapter Updates and Decisions:

Ray Conover is officially a member! Welcome to the chapter!

Chapter Goals:

We want to reach 30 or more members, \$1,200,000 in passed referrals, and an average of 2 referrals per member per week.

Visitors:

I apologize for any names I've butchered. I was unable to get cards for everyone.

Fred Seng

Amanda Tarzwell

Michael Hey

Shannon Cuthill

Chris Nunes

David Calabrese

Steven Chadwick

Paul Venditto

Christine Richards

Educational Topic:

Visitors: The person inviting gets credit for bringing a visitor. We can do business with them whether they join or not. Visitors can also be a referral source.

Desired Referrals and Contacts:

Please remember, to show up on this list, you must specify a person or organization. If you did specify and you do not show up in this list, please let me know and I will include the name in next week's summary.

Dave Binns

Miriam Calore

Eric Contre

Brian Hickox

Joe Lomastro

Michael Medeiros

Kenneth Mills

Bob Petrucelli

Randy Santoro

Michael Schein

Cheryl Swartz

Peter Trapani

Marketing at Cardi's Furniture

Angelo, Health ID

Kenyon Industries

Rhode Island Medical Society, Lang Naturals, and Herald Glass

UPC

Kitt van Hennegin of KVH in Middletown, UBS and Arnold Lumber

The Mews

Kevin Pelton, Chiropractor

Perspectives, North Kingstown

Lynn Ianecelli

Starbucks

AmGen

Winner of the 60-Second Mic:

Bob Petrucelli

Upcoming Speakers:

February 12: Peter Trapani

February 19: Ed Collins

February 26: Miriam Calore

March 5: Peter George

March 12: Robin Sampson

March 19: Bob Giles

10-Minute Presenter:

TIM KEARNS, GLOSPEY COMPUTERS

Now that we know more about Tim's business, let's see if we can't get him a couple of referrals.

Vice President's Report:

OVER ¼ million dollars for the year! Please let Eric know if there are errors on PALMS.

Membership Report:

Welcome to Ray. Exclusive seats for each industry.

Growth Committee Report:

10 visitors today! We are definitely growing. This chapter has never had more than 22 members and we'll be breaking that record after today.

Announcements:

Joe Lomastro: The chapter is still collecting dues for the month of February and we are now also collecting for March.

Brian Hickox: Open invitation to the group only: He might be able to get some of our events funded.

Peter George: Monday, February 11: 9 – noon 121 clinic

Jessica Wood:

2/9: Winter Sparkle at the Lippitt House to benefit the Amos House

2/10: National Girls and Women in Sports Day at URI, Mackal Fieldhouse 12 – 1:30

2/22: Diamonds in the Rough at The Towers to benefit a no-kill shelter

Ken Neff: Chapter Team Training:

Friday, March 8 at the Crown Plaza of Warwick 7am – 12pm

Monday, March 25 in Seekonk 7am – 12pm and/or 1pm – 6pm

There are others in Plymouth and Hyannis for those interested.