

BNI BUSINESS EXCHANGE

Chapter Updates and Decisions:

We now have a “Maquina!” banner for the person who brings in the most referrals each week. You must bring a minimum of 3 referrals to qualify.

Chapter Goals:

We want to reach 30 or more members, \$1,200,000 in passed referrals, and an average of 2 referrals per member per week.

Visitors:

I apologize for any names I've butchered. I was unable to get cards for everyone.

Tommy Bruneau
Joe Burke

Ray Connor

John Stiller

Educational Topic:

Educational opportunities on BNICConnect: Podcasts, Successnet Newsletters, and Articles. The site also has the schedule and registration for training classes. If you have any questions, call Cheryl.

Desired Referrals and Contacts:

Please remember, to show up on this list, you must specify a person or organization. If you did specify and you do not show up in this list, please let me know and I will include the name in next week's summary.

Dave Binns
Miriam Calore
Eric Contre
Bob Giles
Joe Lomastro
Tim Kearns
Michael Medeiros
Bob Petrucelli
Randy Santoro
Michael Schein
Cheryl Swartz

David Ladouctie of South Road, Landscape Architect
Mark Eldridge
Belmont Market
Village at Wardens Pond
Bayscape Landscaping of Narragansett
ServePro
Arnold Lumber or UBS Lumber
Paul Gray, Attorney in Wakefield
Natalie Lavast, Candace Cane
Lenai Lacelli
Brewed Awakenings

Winner of the 60-Second Mic:

Bob Giles

Upcoming Speakers:

February 5: Tim Kearns
February 12: Peter Trapani
February 19: Caleb Dykstra
February 26: Ed Collins
March 5: Peter George

10-Minute Presenter:

PAULA FORD, FORD INSURANCE

Now that we know more about Paula's business, let's see if we can't get him a couple of referrals.

Vice President's Report:

Almost ¼ million dollars for the year! Please let Eric know if there are errors on PALMS.

Membership Report:

Exclusive seats for each industry.

Growth Committee Report:

A lot of visitors today. Please give Mike names and emails so he can follow-up with invited guests. We'd like to get to 40 members.

Announcements:

Joe Lomastro: The chapter is still collecting dues for the month of February. Next week, we'll start collecting for March.

Brian Hickox: Open invitation to the group only: He might be able to get some of our events funded.

Miriam Calore: 2/1 Glacial Energy is hosting a PBruins game at 7:00.

Cheryl Swartz, networking events this week:

Wednesday: 5:30 – 7:30 Young Professionals at Christie's

Friday: 8 – 9 First Friday Coffee at Denali's in the Wakefield Mall

Peter George: 2/4 Out-of-the-Box-Networking at Radisson across from the Airport 5 – 7:30

Jessica Wood:

2/9: Winter Sparkle at the Lippitt House to benefit the Amos House

2/22: Diamonds in the Rough at The Towers to benefit a no-kill shelter

Ken Neff: Chapter Team Training:

Friday, March 8 at the Crown Plaza of Warwick 7am – 12pm

Monday, March 25 in Seekonk 7am – 12pm and/or 1pm – 6pm

There are others in Plymouth and Hyannis for those interested.