

BNI BUSINESS EXCHANGE

Chapter Updates and Decisions:

Our new home is fantastic! Plenty of space, extra tables and chairs, and a screen for anyone who wants to use a projector.

Chapter Goals:

We want to reach 30 or more members and \$1,000,000 in passed referrals.

Visitors:

I apologize for any names I've butchered. I was unable to get cards for everyone.

Ken Mills

Jonathan Griffin

Matthew Mercer

Jean Puerini

Ray Melani

Melissa Muratti

Ken Neff

Educational Topic:

BNIRI.com can be used to submit the various slips, pull reports, and read newsletters.

Desired Referrals and Contacts:

Please remember, to show up on this list, you must specify a person or organization. If you did specify and you do not show up in this list, please let me know and I will include the name in next week's summary.

Dave Binns

Miriam Calore

Joe Lomastro

Bob Petrucelli

Randy Santoro

Michael Schein

Cheryl Swartz

Matt Turco

Gregg and Kristi Quirk of South Kingstown

Bess Eaton

Central Nurseries of Johnston

Kenneth Hayes of South County Design Group

Anthony Morro of Italian Village

Matt Phipps of Phipps Realty

Starbucks of Wakefield

Mike Reppucci of Sons of Liberty

Winner of the 60-Second Mic:

Brian Hickox

Upcoming Speakers:

January 15: Peter George

January 22: Joe Lomastro

January 29: Paula Ford

February 5: Tim Kearns

February 12: Peter Trapani

10-Minute Presenter:

MIKE SCHEIN, TRI-STATE TITLE AND ESCROW

Now that we know more about what Mike does, let's see if we can get him some more business.

Vice President's Report:

We're approaching the 250K mark in closed business. Attending the meetings and doing 121's will help other members pass you more referrals.

Membership Report:

The membership committee is the gate keeper for the group and helps ensure that quality members join.

We'd like to grow the group as a larger group can generate more referrals.

Growth Committee Report:

Last year at this time, the group had only 8 members. We've grown a lot since then!

Announcements:

Jessica Wood: U-Melt has an invitation-only event on 1/18 from 4 – 7.

Brian Hickox: Open invitation to the group only: He might be able to get some of our events funded.

Peter George: There's an MSP today from 2 – 5. Mentors and sponsors can attend with their new member for free but it's recommended that people register for the class as people tend to get turned away at the door.

Miriam Calore: 2/1 Glacial Energy is hosting a PBruins game at 7:00.